The news papers of the country are giving a big play to the early returns in the Literary Digest poll. The editors know a hot news story when they see one. And they point out one particular slant on last night's figures.

For example, the account in today's New York Sun quotes the leading article in this week's Literary Digest as declaring that the first returns from eight states are far from being decisive. Anybody who takes them as a signpost or prophecy is liable to be badly disappointed, when the poll gets into its stride. Many startling fluctuations in the voting may be witnessed between now and then.

But let's throw conservatism to the

Here are more figures fresh from

## ROLL - 2

headquarters, figures that put the spotlight on cities in various sections. The first brings a well-remembered vision. A stocky fetor with an expansive bala We still can hear echoes of $h$ is rolling, magical quince. He was a great crusader for prohibition -- William Jennings Bryan. It would be odd to have the capital of Bryan's own home state go against prohibition. What's your guess about the spacious city of Lincoln on the wide prairie -- dry or wet? Well, it's dry. Lincoln, Nebraska, comes through with a vote definitely in favor of prohibition. Out of a total of 1,029 , 592 are strong voices raised in favor of casting a heavy vote,
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1 poll, 2- The 12.050. The number of ballots in favor of the dry cause is 3,330. 9,620 are for repeal.

Now Let's go along to an interesting incident that occurred when the results of the 1930 Digest prohibition poll were announced.

In Georgia the Savannah Morning News could scarcely believe the results of the poll were accurate. The editor felt that the sentiment against prohibition was not so strong in Savannah as the Digest poll showed. So the editors of the News took a poll of their own to show that the anti-prohibition return $\mathbf{~ i n ~ t h e ~ L i t e r a r y ~}$ Digest vote was exaggerated. When their returns came in they were astonished to find that the figures were wen more strongly against prohibition than the Literary Digest poll had shown.

Well, let's see what we have in 1932 for Savannah. Out of 1,200 votes, 213 are for continuance of the prohibition law, lite 987 are for repeal.

POLL - 4
Page $\qquad$
In our returns yesterday the State of commonweal th, Ind ianapolis of the out of 14,567 ballots cast, Indianapolis gives 2,996 in the cause of prohibition, and votes 11,571 against the 18th Amendment.)

Well, that's indication of the often stated fact that the cities are wetter than the country districts.

Hello, here's Maine, the oldest prohibition state of them all. That commonweal th at the tip of the nor theast, was the first of all to go dry. Let's take a look at the returns from Bangor, , the picturesque on the Penobscot. Bar. Bangor comes through with a total vote of just ten ore than a thousand. Now wait a minute. Outside of the interest to the prohibition question, these are curious figures, a total of $1,010--233$ dry; 777 wet. |t's curious how od y figures tum out sometimes
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More ballots out through the mail today. Once more the list of tong are the south, the Middle West and the East. Hundreds of thousands of people will cast the ballots right at the dazzun climax of things while the public ation of the returns is in full swing.

Inquiries have come in asking how ${ }_{11}$ all those bal lots are handled. picture is best of all. That's why the ${ }^{16}$ Fox Movie Tone Company took a news reel ${ }^{17}$ picture of the workings of the huge 18 Prohibition Poll. The picture It certainly is graphic ${ }^{\text {and }} \#$ ${ }^{20}$ tells the story. It will be shown in ${ }^{21}$ moving picture houses all over the spend the huge amount of money that it
$\qquad$
takes to conduct a poll of $20,000,000$ bal lot s? How is the expense paid? What abe the financial situate?

Here's the answer. It's simply business, sound business. The Literary - Digest has built up a remarkable reputation for being able to determine the attitude of the country on important questions. These polls have immense interest. They attract hundreds of thousands of readers. Every poll conducted increases the circulation of the magazine. With each bal lot, that is
mailed out goes a note tee,
the Literary Digest 16 le li lis $\sqrt{c}$ can be had on especially advant ageous terms. And of the 20 milli ion people who receive the ballot there is always a large proportion who are so interested in the outcome of the poll that they of getting the full tabulation and analyses of the figures.

So that's how the Literary Digest polls are financed.

## CHINA

China has formally and definitely told Japan - Go to Blazes. Both the commanders of the armies defending Shanghai and the government at Nanking speak up today with a loud, emphatic No. They have flatly turned down the Japanese ultimatum. a nothing in their young lives.

And just to prove they mean what they say, they
 bo

The New York Evening Post tells ho the Chinese acing away at the Japanese section of the International Settlement, and at the madorships
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The Japanese ultimatum expires seven o'clock tomorrow morning. W a minute. These complications of Whine are peculiar. The japanese uftuman has already expired, because it's now tomorrow morning at Shang ha $i$. everything seems to be set for the big decisive battle that has been

CHINA - 2

1 expected. All indications that with the ${ }^{i r} u l t i m a t u m ~ f l a t l y ~ r e j e c t e d, ~$ the Japanese
commanders feel that things have dragged along far enough and tox they will force a decision.

The New York Evening Journal relates that in anticipation of an outbreak of savage fighting, the American Consul General of Shanghai has issued an order to all Americans who live in the danger zone. The command is for them to leave their homes and get out of the section where the Japanese have their headquarters. The reason that the Chinese are likely to do some intensive bombarding, and will try to blow the out outs Japanese part of the International Settlement into the China Sea.

When we think of war,

-Afoltor borders there are cen into our minds.

For years the
synonymous with war name Maxim. Maxim Maxim smokeless po these in detective But during the pas Maxim has appeared magazines through. new connection.

Hiram Maxim family, is attemp quieter, saner wc sound like war w The Literal has a fascinating

## RETAKE

Hiram
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Fel. 19, 1932
-p. 9 .

When we think of war, in Cha or la the Rifer on the A -Afghan bor of even closer al there are certain names that come into our minds.

For years the name Krupp has been synonymous with war -- and also the name Maxim. Maxim guns, Maxim silencers, ${ }^{9}$ Maxim smokeless powder, we read about ${ }^{10}$ these in ${ }_{\text {a detective stories, everywhere. }}$ But dur ing the past year or so the name Maxim has appeared in newspapers and magazines throughout this country, in a new connection.

Hiram Maxim, present head of the family, is attempting to make this a 凶xixetex quieter, saner world. And that doesn't sound like war with its roar of guns: The Literary Digest, this wed, has a fascinating article, in which Hiram
street noises out of our buildings. And that surely is another modern miracle.

Well, the famous Hiram Maxim, called at the Literary Digest today to pay his respects to its editors, and I have brought him along to the studio.

Now, Mr. Maxim, won't you take a moment to tell us why you are interested in bringing silence to the office buildings, factories, and homes of this noisy, modern world. I think it is a marvelous idea, but just how does it happen? any rate $\theta$ 'm net going 15 to ask you to apply your silencer to me for a moment.

Yes, Lowell, I guess our family name has become a synonym for war. But my dream is to change all that.

Three generations of Maxims manufactured war materials. My grandfather, Isaac Maxim was the first to wo rb out te genera idea of a mechanically firing gun. Then my father, Sir Hiram Stevens Maxim, acted on the idea and invented the Maxim gun. After that the next step was to bring invisibility into war. So my uncle, Hudson Maxim, invented smokeless powder. After that it occurred to me that a gun should be
 Maxim silencer.

But as a climax to all the accumulated war experience of three generations in our family, I am now applet the knowledge we have gained through war to provide peace, quiet, and better heal th for mankind. That is why 1 am now devoting myself to applying the silence

## MAXIM_ - 2

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${ }^{1}$ pr inciple to the elimination of noise, dust and dirt, and at a cost no greater than the cost of a radio set.

My son, who is also Hiram Maxim, is the chief engineer, associated with

High in the sky, in the cabin of an airplane roaring across the english Channel, a rich and beautiful English soc lett woman became a Mohammedan. She is, in fact, not only a British society woman, but also a Princess of Borneo.

On that great weird island off Southern Asia, where the Wild Man of Borneo came from, is the strange principality of Sarawak. The people are head-hunters -- at least some of them are said to be -- and the rest are barbarians of one sort or another, But the King is an Englishman. He is Rajah Sir Charles Vyner Brooke.

Well, how does it happen that an Eng lishman is Rajah of a principality in Borneo? There's an odd story in that. In 1840 the native Rajah of Sarawak persuaded James Brooke, an English officer, to help him in putting down an insurrection. The Englishman played $h$ is part in the affairs of the kingdom so well that the Rajah made him his

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successor to the throne. And ever since the descendants of that same James Brooke have been the Rajahs of Sarawak.
a united Tres duapotch in the H.Y. sun Forint tola mather
The wife of the brother of the present Rajah Brooke is the English society woman who became a Mohammedan today. Her husband is in line of succession to the Sarawak crown, and she may one day be queen of the headhunters.

She is the daughter of Sir Walter Palmer, an Englishman who made his fortune in biscuits and became one of the mighty men of the realm.

Well, this British heiress, has several time display $y_{A}^{e d}$ considerable interest in religion. She changed from one religion to another in a rather startling succession, and now she has made the greatest change of all. She is a Princess of a Mohammedan Kingdom, and that may be the reason she has turned to the ancient faith of Islam.
"I want my conversion to take place in no earthly territory," she said. And so she was converted to Mohammedanism
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1 cross-channel flying machine was turned into a mosque. The president of the Western Islamic Association performed the ceremony. He had to shout loudly to overcome the roar of the motors as he prayed to Allah and placed his hands over the palm of the converts $r$ ight hand.
"LA ILAHA ALLAH WA MUHAMMAD-ARRASUL ALLAH!" he chanted, repeating the venerable words of the Koran. And then he gave the English society belle a new name. He called her Khair-ul-Nissa, which means -- the fairest of women.

That surly, growling animal, the bear, got a good licking to day. I mean the Bears of Wall street. The authorities of the New York Stock Exchange today decided upon some new regulations for the purpose of curbing the activities of its brokers who sell short and thereby beat down the prices of stocks. The changes are to go into effect on April first.

But the mere announcement sent the Bears scurrying to cover. The result as shown in the Sto ok Exchange prices given in the New York Worldlively jump all along the line. this: morning. They went up from 2 to 7 points. In the afternoon things quieted a bit of hibernatire for the rest of the winter. And 't's time for me to do a little hibernating over the week end.

